

| HCPCS                                                                                                                 | E0143         | Description  | Walker, Wheeled |                          |                                                                                                     |                                                                                            |
|-----------------------------------------------------------------------------------------------------------------------|---------------|--------------|-----------------|--------------------------|-----------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| Processes and Activities                                                                                              | Activity Cost | Ease of Task | Required Output | Total Activity Cost      |                                                                                                     |                                                                                            |
| <i>Intake</i>                                                                                                         |               |              |                 |                          |                                                                                                     |                                                                                            |
| Complete Intake Form                                                                                                  | \$0.42        | 0.3          | 5.4             | \$2.26                   | Most orders are faxed directly and require no additional information                                |                                                                                            |
| Schedule Deliveries                                                                                                   | \$0.42        | 0.5          | 5.25            | \$2.19                   | This item has volume but few questions need to be assessed.                                         |                                                                                            |
| Verify Coverage                                                                                                       | \$0.42        | 1.5          | 10.5            | \$4.39                   | Same&Similar for Medi-Cal orders can take a long time, but most of the time this process is smooth. |                                                                                            |
| <i>Delivery</i>                                                                                                       |               |              |                 |                          |                                                                                                     |                                                                                            |
| Deliver Equipment                                                                                                     | \$0.42        | 0.3          | 9               | \$3.76                   | This is a relatively small item, easy to transport.                                                 |                                                                                            |
| Set-Up Equipment                                                                                                      | \$0.42        | 0.3          | 9               | \$3.76                   | This item has little paperwork and instruction involved.                                            |                                                                                            |
| Recover Equipment                                                                                                     | \$0.42        | 0            | 0               | \$0.00                   | This item is a purchase and recovery is rarely at issue.                                            |                                                                                            |
| <i>Billing and Collecting</i>                                                                                         |               |              |                 |                          |                                                                                                     |                                                                                            |
| Submit Claims                                                                                                         | \$0.42        | 0.5          | 1               | \$0.42                   | This item has no special claim issues                                                               |                                                                                            |
| Work Denials                                                                                                          | \$0.42        | 0.01         | 0.1             | \$0.04                   | This item is rarely denied given our coverage verification procedure.                               |                                                                                            |
| Work Aged Accounts                                                                                                    | \$0.42        | 0.01         | 0.1             | \$0.04                   | Since this item is rarely denied, we have very few outstanding accounts.                            |                                                                                            |
| <b>TOTAL</b>                                                                                                          |               |              | 40.35           | \$16.86                  |                                                                                                     |                                                                                            |
|                                                                                                                       |               |              |                 | Sales                    | \$3.95                                                                                              | Sales Calculated like Overhead, attached.                                                  |
|                                                                                                                       |               |              |                 | COGS                     | \$20.00                                                                                             | Samir notes that we can get our FWW on special for less than this retail price             |
|                                                                                                                       |               |              |                 | <b>Subtotal</b>          | \$36.86                                                                                             | This is the assessed cost of activities excluding sales, nonspecific overhead, and markup. |
|                                                                                                                       |               |              |                 | <b>Overhead per Unit</b> | \$15.05                                                                                             | Cost Calculation Attached                                                                  |
|                                                                                                                       |               |              |                 | <b>Total Cost</b>        | \$55.86                                                                                             | This is assessed cost, inclusive.                                                          |
| Required output is in minutes                                                                                         |               |              |                 |                          |                                                                                                     |                                                                                            |
| NOTE: If we are considering a capitated contract, changes to procedure cannot be assessed completely accurately here. |               |              |                 |                          |                                                                                                     |                                                                                            |
| This is an indicator of current costs based on an FFS paradigm, used for comparison and extrapolation.                |               |              |                 |                          |                                                                                                     |                                                                                            |